

## Brian S. Kirksey, ASA, MAI, FRICS, SRA

### Professional Experience

Brian Kirksey is the Director of Real Estate Services in the firm's Valuation and Litigation Support Group, where he focuses on providing high-quality real estate appraisals. With more than 20 years of experience, he specializes in rendering opinions of value in consultation and appraisals of many types of real estate ranging from commercial properties to vacant land.

Brian is known for this experience appraising difficult stigmatized and distressed properties, specifically historic and architecturally significant buildings. Additionally, he understands the complexity of federal and state government work related to valuations of different property types and easement rights.

Leveraging his experience, Brian is often called on during the litigation process to provide his expert opinion.

Brian's professional work experience includes the following:

- (2019) – Director of Real Estate Services, Doeren Mayhew
- (2014 – Present) – Managing Director, Ethos Real Estate, Inc.
- (2011 – 2019) – Real Estate Practice Leader – Forensic and Valuations Services, Plante Moran
- (2009 – 2012) – Vice President/Associate Broker, Veteran Services, Inc.
- (2005 – 2014) – CEO/Associate Buyer, KRES, Inc. Realty
- (2000 – 2014) – Senior Appraiser, KRES, Inc. Realty

### Education and Certifications

- Bachelor of Science, Economics – Oakland University
- Accredited Senior Appraiser (ASA) – American Society of Appraisers
- MAI Designated (MAI) – Appraisal Institute
- FRICS Fellow (FRICS) – Royal Institution of Chartered Surveyors
- SRA Designated (SRA) – Appraisal Institute



### Director, Real Estate Services

Valuation and Litigation Support Group

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### Areas of Expertise

- Real Estate

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Page Two

### Memberships and Affiliations

- American Society of Appraisers
- Appraisal Institute

### Professional Speaking Engagements

Over the years, Brian has provided his insight and knowledge through presentations to many groups. Below is a sampling of these:

- American Society of Appraisers – Detroit Chapter
  - Focus on License Law, March 2011
  - REO Valuation and Due Diligence, December 2008
  - Appraising Historic Properties, February 2007
  - The Valuation of Classic Automobiles, Reporting and USPAP Implications, November 2006
  - The Dangers of Appraising Flips and Other Repositioned Properties, October 2006
- Oakland University’s Appraisal Education Department - Faculty Member
  - Appraisal Fraud, September 2006
  - Instructor in Real Estate Economics, Basic Appraisal Principle and Procedures, and Introduction to Statistics
- Michigan Association of Realtors
  - Property Taxation and the Appeal Process, October 2009
  - Utilizing Excel 2007 to Model Real Estate Markets, October 2009
  - REO Valuation and Due Diligence, September 2008
  - Technology Tools and the Mobile Professional, September 2008
- Michigan Credit Union League
  - Utilizing Appraisal Reports Efficiently, February 2009
- Pennsylvania Credit Union Association
  - Commercial Real Estate Appraisal Review, March 2010

**Professional Speaking Engagements (continued)**

- Wisconsin Realtors Association
  - Technology and You, September 2009
  - Residential Review, November 2011
  - Statistics and Excel, November 2011
  - Statistics for Appraisers, March 2014
  - 7-Hour USPAP 2012-2013 Update, November 2011
- North Oakland County Board of Realtors
  - iPhone for Real Estate Professionals, May 2010
  - Michigan License Law
  - Property Tax and the Appeal Process
  - National 7-Hour USPAP Update Course 2012-2013, February 2012